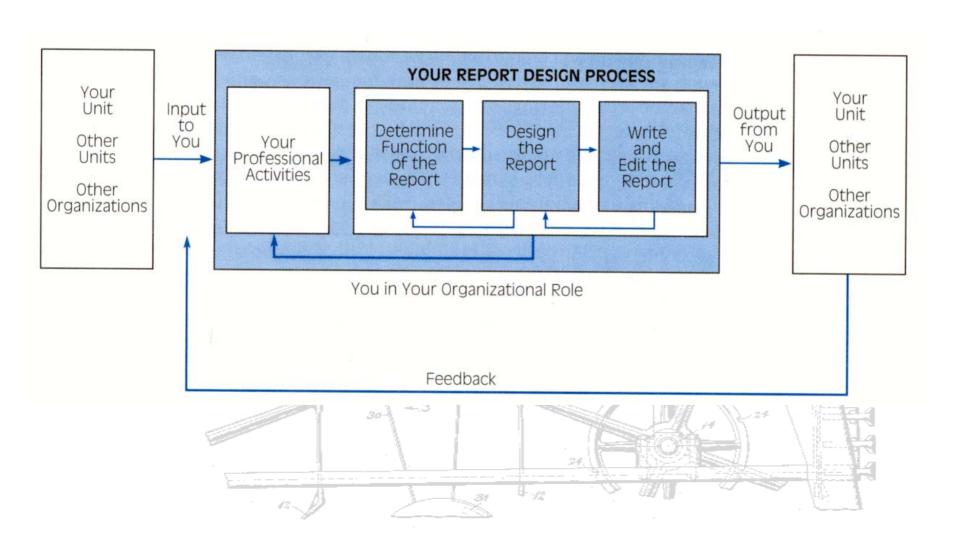
## **DESIGNING TECHNICAL REPORTS**

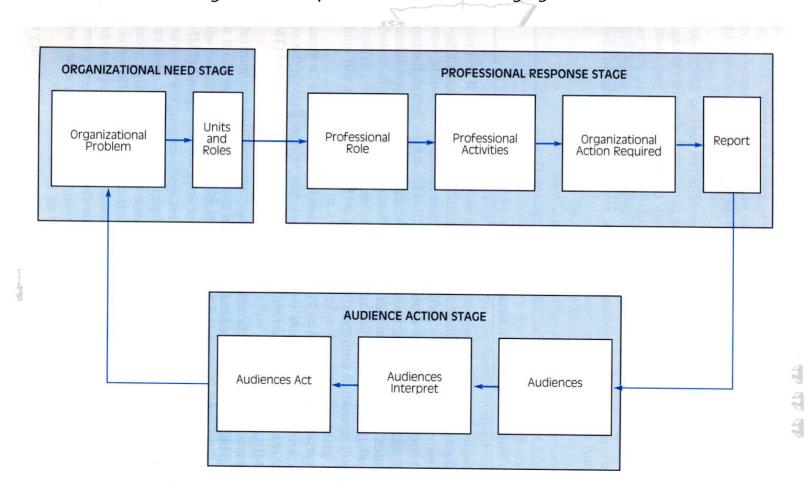
- Your work in an organization is USELESS unless it causes some effect.
- To have an effect, your communication must
  - 1. Get to the people who need it
  - 2. Be persuasive

### DESIGNING TECHNICAL REPORTS



#### DESIGNING TECHNICAL REPORTS

• Who needs your report? Identify your audience.



### Types of Audiences

- Primary act or make decisions
- Secondary affected by actions and decisions
- Immediate or Nominal transmit reports or contents

# HOW READERS BEHAVE

- Person addressed may not be real audience
- Readers may not be experts
- Report will not have finite lifetime
- Readers will not be familiar with situation
- Readers have not been discussing topic
- Readers are not awaiting your report
- Readers do not have time to read
- Readers do not share your concerns

### **DEFINING COMMUNICATION PURPOSE**

- State the organizational problem
- State the investigation
- State your purpose
  - Use a verb that indicates the response you expect
  - Statement of purpose may come first
- Do it up-front, succinctly!