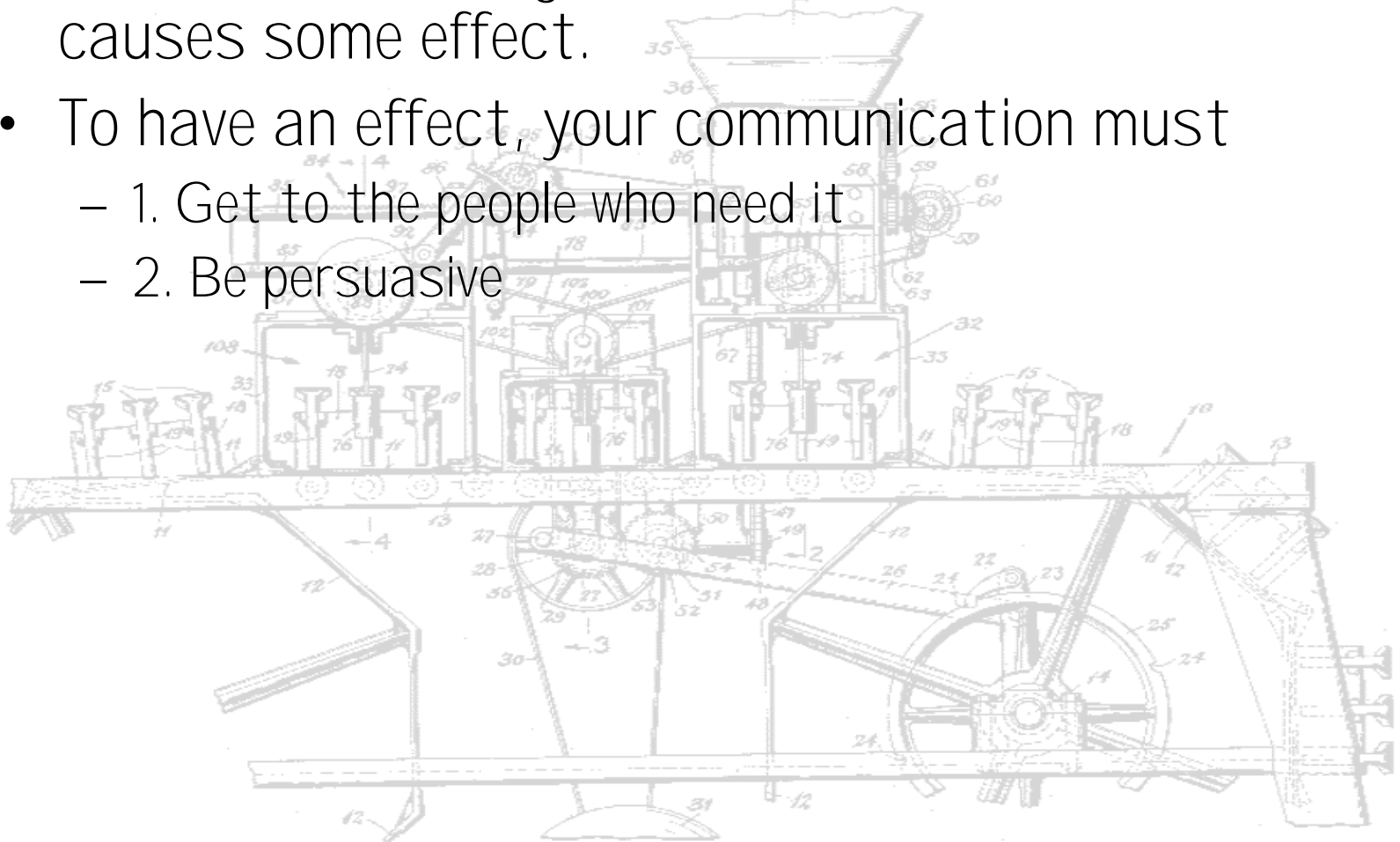
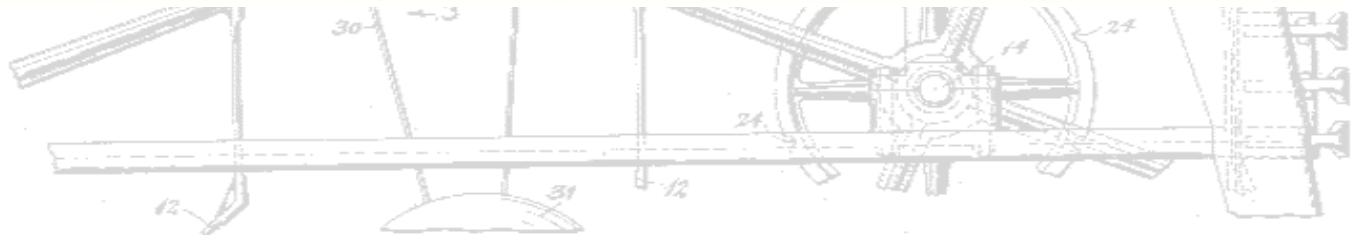
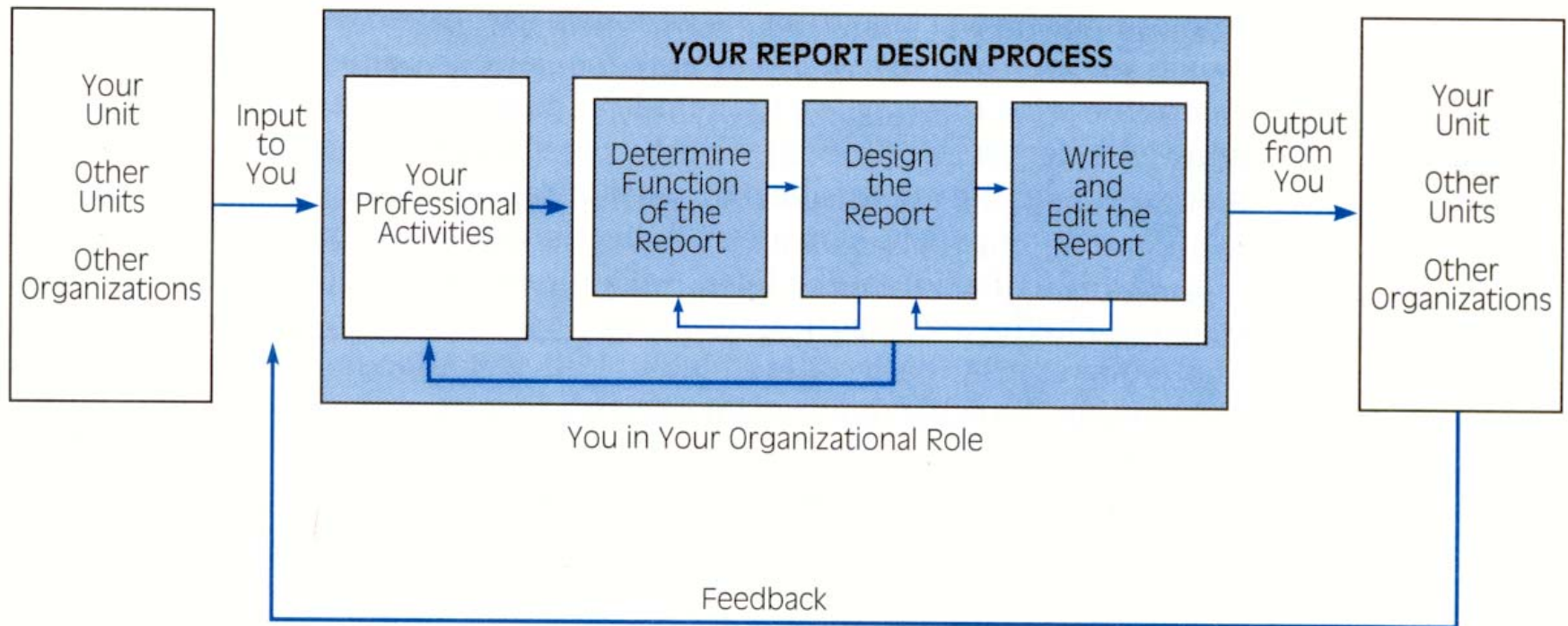


DESIGNING TECHNICAL REPORTS

- Your work in an organization is USELESS unless it causes some effect.
- To have an effect, your communication must
 - 1. Get to the people who need it
 - 2. Be persuasive

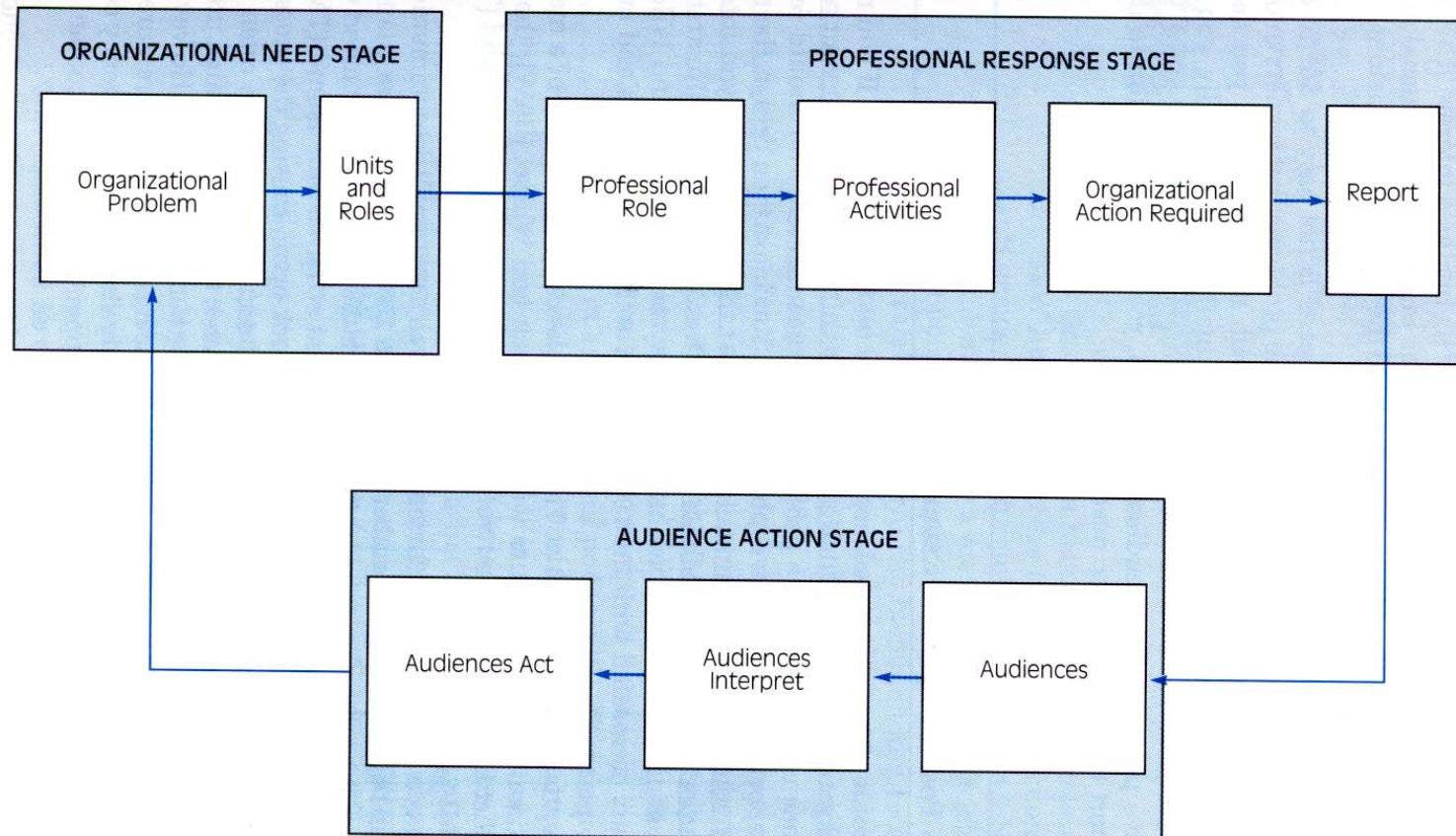


DESIGNING TECHNICAL REPORTS



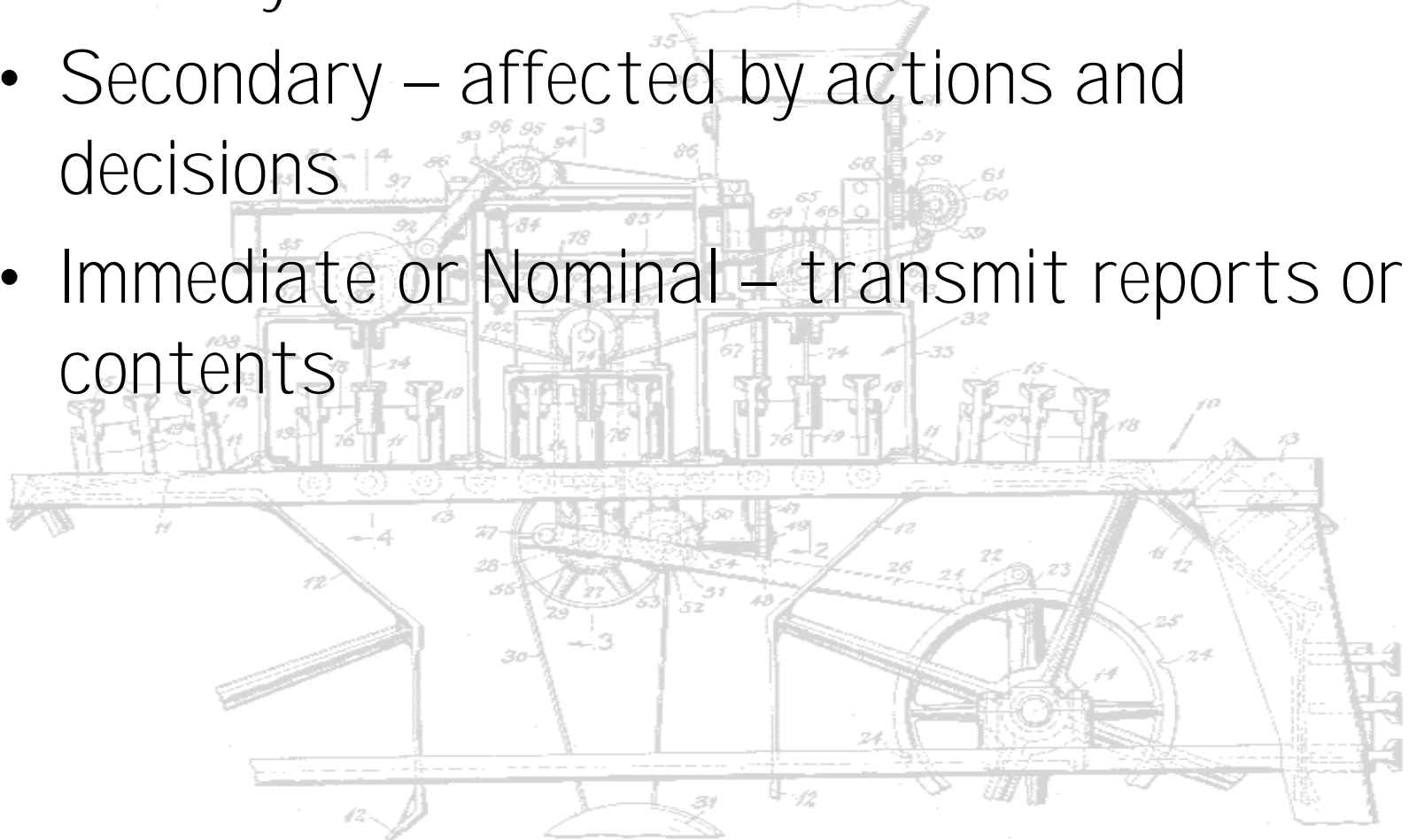
DESIGNING TECHNICAL REPORTS

- Who needs your report? Identify your audience.

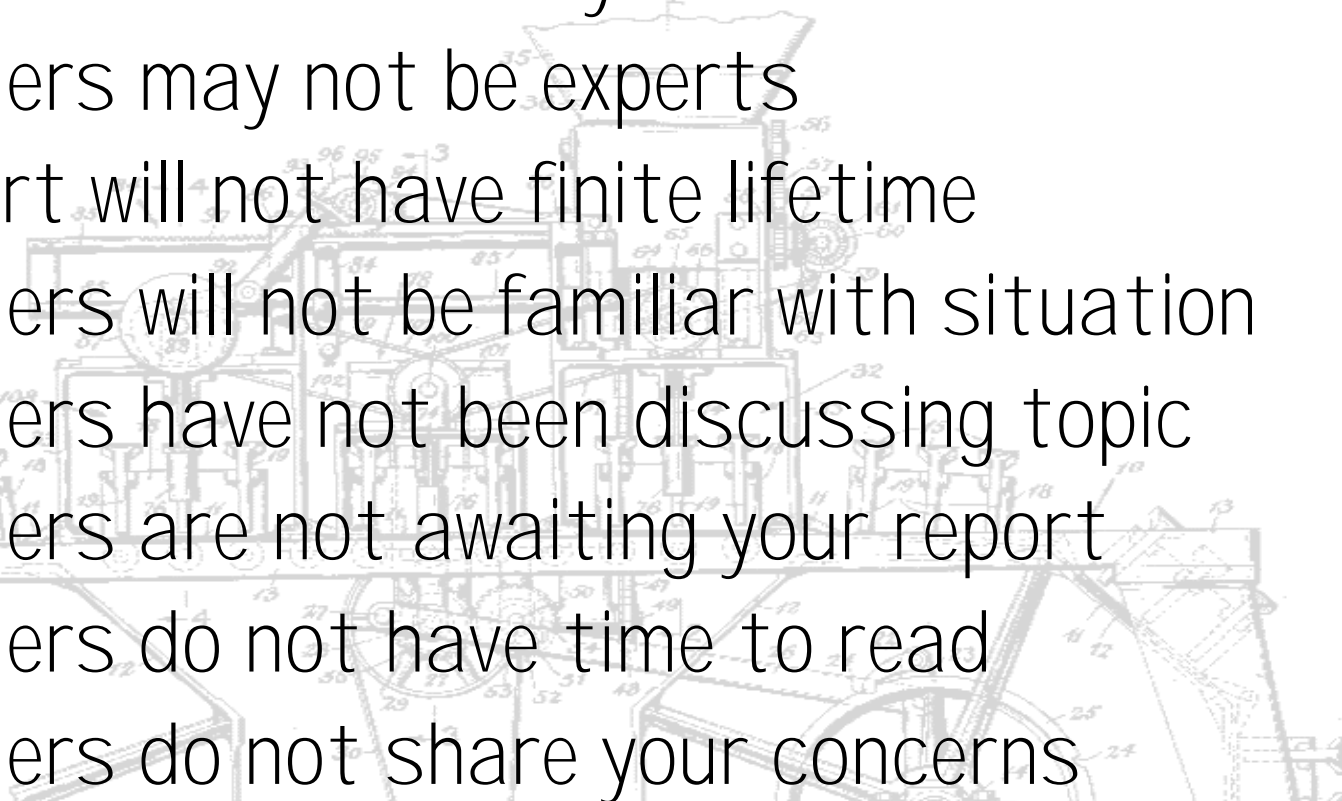


TYPES OF AUDIENCES

- Primary – act or make decisions
- Secondary – affected by actions and decisions
- Immediate or Nominal – transmit reports or contents



HOW READERS BEHAVE

- Person addressed may not be real audience
 - Readers may not be experts
 - Report will not have finite lifetime
 - Readers will not be familiar with situation
 - Readers have not been discussing topic
 - Readers are not awaiting your report
 - Readers do not have time to read
 - Readers do not share your concerns
- 

DEFINING COMMUNICATION PURPOSE

- State the organizational problem
- State the investigation
- State your purpose
 - Use a verb that indicates the response you expect
 - Statement of purpose may come first
- Do it up-front, succinctly!

